

## LIVING LIFE BEAUTIFULLY

Experience, talent and taste make furniture showroom and full-service design studio **Robb & Stucky** an industry standout.

BY ROBIN HODES

It is with a sense of great honor that Eric Chien steers the ship as president and CFO of luxury design and home furnishings retailer Robb & Stucky. For a brand that is over a century old, its energy is as kinetic and dynamic as if it were just starting out. Chien attributes the company's success to staying true to its three pillars of business: exquisite furnishings, brilliant designers and legendary service. "A great shopping experience is always our primary goal," he says. "We hope customers will experience our three pillars from the beginning to the end."

For those who have yet to visit one of Robb & Stucky's stunning showrooms, here's what to expect: gorgeous furnishings, both ontrend and timeless, from some of the top names in the business, including Mitchell Gold + Bob Williams, Bernhardt, Baker, Century Furniture and American Leather; over 50 professional interior designers dedicated to creating a space that is distinctly yours; and impeccable white-glove service that ensures every piece is delivered to perfection.

Though rooted in tradition, Robb & Stucky is also known for staying on the cutting edge of design trends (we're loving the modern-day take on "glitz and glam"), as well as having the latest technology (as evidenced by the showroom's "motion gallery," where fully powered head and foot rests offer perfectly customized comfort settings).

Robb & Stucky's vast selection and accessible price points are intended to satisfy today's savvy, quality-driven clientele. "Life is complicated nowadays," says Chien. "People want to live a simple, relaxed lifestyle, but with a certain level of sophistication."

The latest addition to Robb & Stucky's portfolio is the prestigious honor of designing two model units at Brickell's all-new luxury rental building Panorama Tower, which, at 85 stories high, is the tallest residential skyscraper south of NYC. The appointment is a true testament to the fact that Robb & Stucky is not just a furniture store, but also a highly esteemed interior design firm.

With 99 percent positive feedback from surveyed customers, it's clear that Robb & Stucky's goal of helping everyone "Live Life Beautifully" has been both met and surpassed.

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